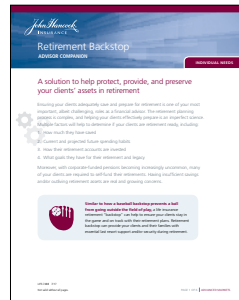


Retirement Backstop TOOL KIT

A Retirement Backstop plan funded with permanent life insurance can help address the risks your clients face in retirement, such as outliving assets, needing long term care, protecting loved ones and more. The following materials were designed to help promote this concept.



Client Snapshot
(Client Approved)



Advisor Companion



Planning in Action



Accumulation IUL with Vitality & Retirement Planning



Tax Diversification Client Guide
(Client Approved)



Retirement Needs Analysis Calculator
(Produces Client Approved Output)



Retirement Income Backstop Journal Article



Retirement Backstop Analysis Module
(Client Approved)

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